



REAL ESTATE SERVICES

The ever-changing real estate environment requires professionals who are at the top of their game to help you succeed.

The vast number of rules and regulations that affect the real estate industry make it crucial for you to work with a team of professionals that has experience, dedication and the desire for you to succeed. Whether you need transactional expertise for an acquisition, a sale or debt restructuring, ongoing compliance for financial statements and tax returns, or specialized services in the real estate arena, you can rely on Withum to help put you in a position of strength. Our experienced professionals understand all facets of the real estate industry for owners, developers, brokers and management companies.

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Our specialized knowledge of various types of real estate — commercial, industrial and residential — allows us to provide world class client service to any company willing to work with the best team of professionals.



COMMERCIAL



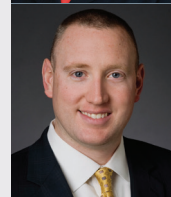
INDUSTRIAL



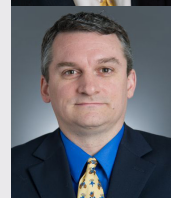
RESIDENTIAL



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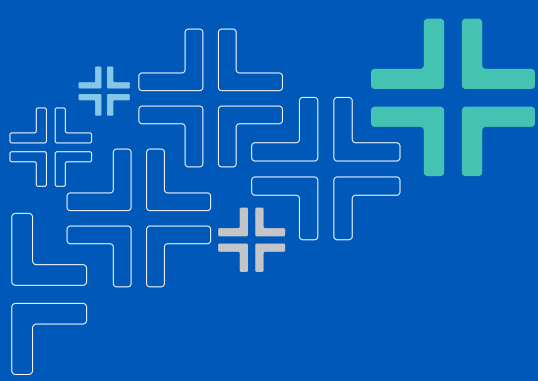
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REAL ESTATE SERVICES	
Cost Segregation Studies	U.S. and International Compliance
Like-kind Exchange Strategies	Insurance Consulting
Budgeting and Forecasting	Financing Assistance
Cash Flow Analysis	Estate Planning and Wealth Preservation
Strategic Planning	Forensic Valuation Services
Acquisition Due Diligence	Business Succession Planning
Property Valuations and Tax Appeals	Employee Compensation and Benefits
Lease Analysis and Review	Cybersecurity Assessments
Ownership Planning and Restructuring	Workflow Automation
Internal Accounting Procedures	Cloud Solutions
Compliance with Lease Accounting Standards	Software Selection
Assurance Services	Annual Lease Reconciliations (CAM)
Compliance with Tangible Property Regulations	Tax Credit Compliance
Real Estate Professional Status Assessment and Compliance	UPREIT and DOWNREIT Transactions, Structures and Workouts
Debt Restructuring	HUD Compliance
New York Certiorari Compliance	

SAMPLING OF CURRENT REAL ESTATE CLIENTS

- **New Jersey Based Developer:** Withum provides audit services, tax planning and compliance, and cost certifications. Engaged in the development of over \$1B of residential, hotel and mixed-use properties in the Northeast.
- **New York Based Developer:** Withum provides audit services, tax planning and compliance, cost segregation and tax credit compliance. Multi-state developer with 10.1M SF of real estate valued at approximately \$585M.
- **Florida Based Developer:** Withum provides accounting and audit services and tax consulting and compliance. Multi-state commercial class A real estate investor with real estate holdings of 9.37M SF valued at approximately \$1.75B.
- **New Jersey Based REIT:** Withum provides primarily internal audit services. Multi-faceted owner/developer with hundreds of commercial and flex properties totaling 22.8M SF and multi-family properties totaling almost 6,000 units in six states.
- **New Jersey Based Retail Owner and Operator:** Withum provides tax compliance, consulting and planning, cost segregation, property tax appeals, like-kind exchange strategies and structuring guidance. Full-service real estate firm with over 10M SF of retail properties under ownership in the Northeast.
- **New York Based Family-owned Portfolio:** Withum provides audit services for New York tax certiorari purposes, tax compliance and consulting services. Family-owned and managed portfolio consisting of primarily 4.35M SF of affordable housing projects across the U.S.

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