

America invented mass production, championed R&D, and perfected distribution channels. Today, our manufacturing, wholesale distribution and transportation clients are re-tooling to face challenges such as globalization, strategic alliances, regulatory issues, capital needs and the vertical marketplace. With the continuously, changing market, it is important to find a partner who understands your business and can provide quality, specialized service tailored to your needs.

THE RIGHT PARTNER IN CHALLENGING TIMES

At WithumSmith+Brown, our Manufacturing, Distribution & Transportation Group (*MD&TG*) is committed to providing reliable, smart solutions for our clients. Composed of dedicated, experienced professionals, they have assisted hundreds of manufacturing, distribution and transportation clients with annual revenues ranging from under one million dollars to more than one billion dollars. With their continued commitment to industry-specific knowledge and quality service, it has become one of the Firm's largest growing specialization areas. With nearly 400 employees across 13 offices, we have extensive resources to serve you better and help meet your business goals. We are ready to partner with you and bring a wide range of services to your company that will put you in a position of strength.

OUR POSITION IN THE INDUSTRY



For more information on our services, please contact:

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BE IN A POSITION OF STRENGTHSM

SPECIALIZED SERVICE AND SMART SOLUTIONS

Whether your business is an entrepreneurial start-up or an established branded company, WithumSmith+Brown can help navigate the business issues unique to your industry. Our *MD&TG* can help your business operate more efficiently and cost-effectively, so that you can deliver and compete in the global market, whether you are a domestic or multi-national manufacturer, a large wholesale distribution house, or a ground transportation company. In addition to our core array of accounting, auditing and tax services, WithumSmith+Brown fulfills a full-range of industry-specific business advisory roles, designed to increase your profitability, improve your competitive position, compete in new markets and reduce the cost of your operations:

- Cost-based accounting
- Inventory flow assumption analysis
- Cycle counting implementation
- Assessment and selection of inventory valuation methods
- Benchmarking studies and best practices
- Employee benefits and compensation consulting
- Strategic business planning
- Cross-border transactions and transfer pricing studies
- Business valuations
- Mergers & acquisitions and due diligence projects
- Business succession planning
- Supplier audits (most favored nations' pricing)
- Agency compliance, royalty and marketing audits
- Tax incentives and credit analysis
- Cost segregation studies on capital projects
- Computer / IT consulting
- Cost controls, budgeting and cash flow analysis
- Internal control and "SOX" reviews
- Profitability analysis
- Financial forecasts and budgets
- Transportation tax issues
- Bank and financing assistance
- Insurance consulting
- Litigation support
- Federal / state income and transactional tax planning

WithumSmith+Brown can offer a wealth of resources designed to ensure your business has the skilled assistance necessary to meet your challenges head-on. We strive to provide you with the most personalized and knowledgeable support necessary to keep you ahead of the curve. If there are questions or concerns you may have, our professionals are always available to offer the one-on-one support you need to stay competitive and grow your business, domestically or internationally. With our membership in HLB International, the world-wide network of independent professional accounting firms and business advisors, our clients have access to the finest professional services around the globe. Whatever your goals, our *MD&TG* can help strengthen your position in the industry.